

**ORDINANCE NO. 19-12  
OF THE MUNICIPAL COUNCIL  
OF THE MUNICIPALITY OF NORRISTOWN,  
MONTGOMERY COUNTY, PENNSYLVANIA**

AN ORDINANCE THAT AUTHORIZES THE INCURRENCE OF NONELECTORAL, GENERAL OBLIGATION DEBT BY THE MUNICIPALITY OF NORRISTOWN, MONTGOMERY COUNTY, PENNSYLVANIA (THE “PARTICIPANT”) PURSUANT TO THE ISSUANCE OF THE GENERAL OBLIGATION NOTES, 2019 SERIES (COLLECTIVELY, THE “PARTICIPANT NOTE”) IN THE AGGREGATE PRINCIPAL AMOUNT OF \$950,000 AND APPROVES CERTAIN CAPITAL PROJECTS; APPROVES THE NEGOTIATED SALE OF THE PARTICIPANT NOTE TO THE DELAWARE VALLEY REGIONAL FINANCE AUTHORITY; APPROVES THE SUBSTANTIAL FORMS OF THE LOAN DOCUMENTS AND AUTHORIZES EXECUTION AND DELIVERY OF ALL NECESSARY DOCUMENTS; STATES THE AMORTIZATION SCHEDULE AND MAXIMUM ANNUAL DEBT SERVICE PAYMENTS; AUTHORIZES AND AWARDS A TRANSACTION UNDER A QUALIFIED INTEREST RATE MANAGEMENT AGREEMENT AND AUTHORIZES AND DIRECTS A FILING TO THE DEPARTMENT OF COMMUNITY AND ECONOMIC DEVELOPMENT; PLEDGES THE FULL FAITH, CREDIT, AND TAXING POWER OF THE PARTICIPANT FOR THE TIMELY REPAYMENT OF THE PARTICIPANT NOTE, INCLUDING THE PERIODIC PAYMENTS DUE UNDER THE QUALIFIED INTEREST RATE MANAGEMENT AGREEMENT; COVENANTS TO PAY ANY TERMINATION CHARGES; CREATES A SINKING FUND AND APPOINTS A SINKING FUND DEPOSITORY; AUTHORIZES THE APPLICATION TO THE DEPARTMENT OF COMMUNITY AND ECONOMIC DEVELOPMENT FOR APPROVAL OF THE ISSUANCE OF THE PARTICIPANT NOTE; AUTHORIZES ADVERTISEMENT OF ENACTMENT; AND REPEALS INCONSISTENT ORDINANCES.

WHEREAS, the Municipality of Norristown (the “Participant”) qualifies as a “local public procurement unit” as defined under Chapter 19 of the Commonwealth *Procurement Code*, 62 Pa C.S. §1901 et seq. (the “Code”); and

WHEREAS, the Delaware Valley Regional Planning Commission (the “DVRPC”) qualifies as a “public procurement unit” under the *Code*, and has established a Regional Streetlight

Procurement Program (the “Program”) for the purpose of entering into “cooperative purchasing” agreements with regional municipalities; and

WHEREAS, the Participant, in its capacity as a local public procurement unit, agreed to participate in the Program, as reflected by the adoption of a letter of intent in connection with the Program’s Phase 1, and by the adoption of a resolution authorizing the participation in the Program’s Project Development Phase 2; and

WHEREAS, full participation in the Program’s Project Management Phase 3 will allow the Participant to implement the project (the “Street Lighting Project”) consisting of the installation of light-emitting-diode street lighting and other street lighting improvements; and

WHEREAS, full participation in the Program’s Post Construction Operations and Maintenance Services Phase 4 will allow the Participant to maintain and improve the Street Lighting Project; and

WHEREAS, DVRPC entered into a contract with Keystone Lighting Solutions (“KLS”) to provide design services as part of Phase 2 of the Program and, at the option of participating municipalities, to extend services provided to Phases 3 and 4; and

WHEREAS, pursuant to its authority under the *Code*, the Participant entered into a contract with KLS for Project Development Phase 2 to audit, evaluate, design, and recommend the scope of the Street Lighting Project with an option to provide services for Phases 3 and 4; and

WHEREAS, KLS has completed the services required in connection with the Project Development Phase 2; and

WHEREAS, as part of the Project Development Phase 2, KLS presented a Final Project Specification and Proposal (the “Proposal”), and in this Proposal KLS estimated the costs to the Participant associated with KLS’ services for Phases 3 and 4; and

WHEREAS, also in the Proposal, KLS provided a “Total Project Cost” found in the Project Cashflow, which establishes the total price to the Participant associated with Phases 3 and 4; and

WHEREAS, the Participant wishes to exercise its option to proceed with Phases 3 and 4 under its existing contract with KLS and to secure its professional assistance in connection with the procurement and installation of the improvements; and

WHEREAS, DVRPC has entered into a contract with Armour & Sons Electric, Inc. (“Armour”) to provide construction installation services and assigned to Armour DVRPC’s contracts for manufacture and distribution of equipment; and

WHEREAS, participating municipalities, including the Participant, are able to “piggyback off of” the contract entered into by DVRPC for installation, in accordance with the *Code*; and

WHEREAS, continued participation in the Program will allow the Participant to implement its project and improve the performance of municipal street lighting, and specifically to manage and administer the procurement, installation, and financing of the transition to light-emitting-diode street lighting and other street light improvements, and the maintenance of those improvements; and

WHEREAS, the Participant has determined that its interests warrant piggybacking off of DVRPC’s contract with Armour, thereby forming a separate and new contract between the Participant and Armour (the “Armour Contract”) in the form attached hereto as Exhibit A.

WHEREAS, the Participant has obtained preliminary cost estimates for the Street Lighting Project from persons qualified by experience; and

WHEREAS, the incurrence of nonelectoral debt by the issuance of the General Obligation Notes, 2019 Series (collectively, the “Participant Note”) is necessary to provide funds for the Street Lighting Project; and

WHEREAS, that certain capital project (collectively, the “2019 Project”), consisting of (i) the Street Lighting Project and (ii) the costs of issuance of the Participant Note, will benefit the health and welfare of the residents of the Municipality of Norristown; and

WHEREAS, the 2019 Project shall be for the benefit and use of the general public, and no private party shall have any special legal entitlement to the beneficial use of the 2019 Project, through a lease, management contract, or any other arrangement that would result in a private business use under the *Internal Revenue Code of 1986*, as amended; and

WHEREAS, the proposed increase of nonelectoral debt from the issuance of the Participant Note, together with the nonelectoral and lease rental debt presently outstanding, will not cause the constitutional or statutory debt limitations of the Participant to be exceeded; and

WHEREAS, the Delaware Valley Regional Finance Authority (“DelVal”), a public authority within the meaning of the *Local Government Unit Debt Act*, 53 Pa. C.S.A. §8001, *et seq* (the “*Debt Act*”), has from time to time issued Local Government Revenue Bonds (the “DelVal Bonds”), to provide funds for loans to local government units and municipal authorities (the “Loan Program”); and

WHEREAS, from time to time, DelVal has entered into interest rate swap agreements related to the DelVal Bonds (collectively, the “DelVal Swap Agreement”) in order to provide a more cost-effective Loan Program and to allow participants in the Loan Program to manage interest rate risk more efficiently; and

WHEREAS, Calhoun Baker Inc. (the “Municipal Advisor”) is an “Independent Financial Advisor”, as such term is defined in the *Debt Act*, to DelVal, and the Municipal Advisor has prepared an “Interest Rate Management Plan” (the “Plan”), as such term is defined in the *Debt Act*, and an Interest Rate Swap Management Policy (the “Swap Policy”) that have been adopted by the Board of DelVal; and

WHEREAS, DelVal established minimum rating criteria for any counterparty to the DelVal Swap Agreement of long term, senior, unsecured debt ratings in the “AA-” or “Aa3” category or higher, or ratings equal to or higher than any active counterparty, by a Nationally Recognized Statistical Rating Organization registered with the Securities and Exchange Commission, and the Board of Directors of DelVal found that the award of transactions under the DelVal Swap Agreement by negotiation in private sales were in the best financial interests of DelVal and the participants in the Loan Program, and the Municipal Advisor concluded that the financial terms and conditions of the DelVal Swap Agreement were fair and reasonable as of the dates of award; and

WHEREAS, the Participant wishes to utilize the DelVal Loan Program by issuing the Participant Note to DelVal; and

WHEREAS, under the terms of the Loan Agreement with DelVal, interest payments on the Participant Note (the “Loan Interest”) will equal the amounts allocable to the Participant Note for interest on the DelVal Bonds, periodic scheduled payments on the DelVal Swap Agreement, and other costs and liquidity requirements incurred by DelVal to administer the Loan Program; and

WHEREAS, under the terms of the Loan Agreement with DelVal, the principal amount outstanding of the Participant Note (the “Loan Principal”) will equal the notional amount of the DelVal Swap Agreement related to the Participant Note; and

WHEREAS, the Municipal Council intends to (i) designate the Loan Agreement and the allocable portion of the DelVal Swap Agreement as a Qualified Interest Rate Management Agreement related to the Participant Note, (ii) approve the Plan as the Interest Rate Management Plan required by the *Debt Act*, and (iii) adopt the Swap Policy.

NOW, THEREFORE, BE IT ORDAINED AND ENACTED BY THE MUNICIPAL COUNCIL OF THE MUNICIPALITY OF NORRISTOWN, MONTGOMERY COUNTY, PENNSYLVANIA, AND IT IS HEREBY ORDAINED AND ENACTED BY THE AUTHORITY OF SAID MUNICIPAL COUNCIL THAT:

**SECTION 1. APPROVAL OF THE 2019 PROJECT AND AUTHORIZATION TO ISSUE THE PARTICIPANT NOTE**

The Municipal Council (the “Council”) hereby authorizes and approves the 2019 Project. The Council hereby authorizes and directs proceeding to Project Management Phase 3 and Post Construction Operation and Maintenance Services Phase 4 of the Program. Pursuant to §8142(a)(2) of the *Debt Act*, the twenty-year estimated weighted average useful life of the 2019 Project exceeds the ten-year term of the Participant Note. The principal of the Participant Note shall be amortized to provide level or declining annual debt service, pursuant to §8142(b)(1) of the *Debt Act*. The amortization of the principal amounts of the Participant Note shall begin within two years of the date of issue in accordance with §8142(c) of the *Debt Act*. The Council hereby authorizes and directs the incurrence of nonelectoral, general obligation debt in the aggregate principal amount of NINE HUNDRED FIFTY THOUSAND DOLLARS (\$950,000) by the issuance of the Participant Note.

**SECTION 2. APPROVAL OF THE LOAN COMMITMENT**

The Council, after due deliberation and investigation, hereby determines that a private sale by negotiation of the Participant Note to DelVal is in the best financial interests of the Participant. The Council hereby accepts the Loan Commitment from DelVal, attached hereto, to purchase the Participant Note at an aggregate price of \$950,000 from the proceeds of the DelVal Bonds. The Participant shall be responsible for paying DelVal’s costs of origination in an amount not to exceed

\$4,750, as directed by DeIVal’s Program Administrator upon the issuance of the Participant Note. The Participant Note shall be purchased by DeIVal on or about December 13, 2019, or in such installments and/or at such other times as the President or Vice-President of the Council and DeIVal’s Program Administrator shall determine.

**SECTION 3. APPROVAL OF THE KLS OPTION AND FORMS OF THE ARMOUR CONTRACT AND LOAN DOCUMENTS AND AUTHORIZATION TO EXECUTE AND DELIVER ALL NECESSARY DOCUMENTS**

The Council hereby authorizes and directs the exercise of its option under the existing cooperative purchasing contract with KLS to proceed to Project Management Phase 3 and Post Construction Operation and Maintenance Services Phase 4 of the Program. The Council hereby authorizes and directs the cooperative purchase of services and the execution of the Armour Contract (the form of which is attached as Exhibit A hereto) for the Street Lighting Project. The President or Vice-President of the Council, and the Secretary or Assistant Secretary of the Council (collectively, the “Authorized Officers”) are hereby authorized and directed to execute and deliver the option of the KLS contract and the Armour Contract, but with such alterations, deletions and additions as the Authorized Officers may approve (such approval to be conclusively established by the execution of the contracts by the Authorized Officers). The Authorized Officers are also authorized and directed to take all such further actions and to execute and deliver all such instruments and other documents as may be necessary for the Street Lighting Project.

The substantial forms of the Loan Agreement, Participant Note, Participant Tax Compliance Agreement, and Participant Continuing Disclosure Agreement (collectively, the “Loan Documents”) attached to the Loan Commitment are hereby approved. The Authorized Officers are hereby authorized and directed to execute and deliver the Loan Documents, in the substantial forms attached to the Loan Commitment, but with such alterations, deletions and additions as the Authorized Officers may approve (such approval to be conclusively established by the execution of the Loan Documents by the Authorized Officers). The Authorized Officers also are hereby authorized and directed (i) to execute and deliver such other certificates, instruments, and agreements (including those required by any institution issuing a financial guaranty insurance policy, municipal bond insurance policy, letter of credit, or similar instrument related to the DeIVal Bonds or the Participant Note) and (ii) to take all actions that may be necessary or beneficial to issue the Participant Note.

**SECTION 4. AMORTIZATION SCHEDULE AND MAXIMUM ANNUAL DEBT SERVICE PAYMENTS**

The indebtedness of the Participant Note shall be nonelectoral debt and a general obligation of the Participant and shall be evidenced by one or more Promissory Notes (The form is attached hereto as Exhibit B.) in the aggregate par amount of \$950,000. The Participant Note shall bear interest (the “Loan Rate”) at the rate specified in the Loan Agreement and the Participant Note, the substantial forms of which are attached to the Loan Commitment. The Participant Note shall be subject to optional redemption by the Participant as set forth in the Participant Note and the Loan Agreement. The amortization schedule of the Loan Principal and the maximum Loan Interest payments under the Participant Note, based upon the maximum Loan Rate of 15%, are shown below:

**General Obligation Notes, 2019 Series  
Principal Amortization Schedule and  
Maximum Annual Debt Service Payments**

<i>Bond Year</i> <u>Ending</u>	<i>Principal</i> (1)	<i>Maximum Interest Rate</i>	<i>Maximum Interest Payment</i> (2)	<i>Maximum Annual Debt Service</i>
25-Oct-20	\$ 80,000.00	15%	\$ 123,500.00	\$ 203,500.00
25-Oct-21	81,000.00	15%	130,500.00	211,500.00
25-Oct-22	82,000.00	15%	118,350.00	200,350.00
25-Oct-23	84,000.00	15%	106,050.00	190,050.00
25-Oct-24	85,000.00	15%	93,450.00	178,450.00
25-Oct-25	86,000.00	15%	80,700.00	166,700.00
25-Oct-26	88,000.00	15%	67,800.00	155,800.00
25-Oct-27	89,000.00	15%	54,600.00	143,600.00
25-Oct-28	90,000.00	15%	41,250.00	131,250.00
25-Oct-29	92,000.00	15%	27,750.00	119,750.00
25-Oct-30	<u>93,000.00</u>	15%	<u>13,950.00</u>	<u>106,950.00</u>
Total	<u>\$950,000.00</u>		<u>\$857,900.00</u>	<u>\$ 1,807,900.00</u>

- (1) Principal is payable annually, commencing on: 25-Oct-20  
Principal is amortized to provide level or declining annual debt service.
- (2) Interest is payable monthly on the 25th, commencing 25-Jan-20  
Interest is calculated for the period beginning on: 13-Dec-19

**SECTION 5. AUTHORIZATION AND AWARD OF A QUALIFIED INTEREST RATE MANAGEMENT AGREEMENT**

The Participant is incurring indebtedness under the *Debt Act* that will be issued to DelVal, a public authority, and the Participant, by execution of the Loan Agreement, will become obligated for a notional amount of the DelVal Swap Agreement equal to the outstanding principal amount of the Participant Note. The Council hereby accepts and adopts the Plan as the Interest Rate Management Plan fulfilling the requirements of §8281(b)(2) of the *Debt Act*. The Council hereby adopts the Swap Policy, accepts and ratifies the minimum criteria used by DelVal to select the counterparties of the DelVal Swap Agreement, and accepts and ratifies the award of the DelVal Swap Agreement in a private sale by negotiation. The Council hereby authorizes and awards the Loan Agreement and the portion of the DelVal Swap Agreement allocable to the Participant Note as the Qualified Interest Rate Management Agreement with respect to the Participant Note, pursuant to §8281(a)(2) of the *Debt Act*. The Council hereby authorizes and directs the filing, to the Department of Community and Economic Development (“DCED”) within fifteen days of enactment, of a certified copy of this Ordinance and the following documents, in accordance with §8284(a)(1) of the *Debt Act*:

- 1) Form of the Loan Agreement, the Qualified Interest Rate Management Agreement pursuant to §8281(b)(1) of the *Debt Act*, and the form of the confirmation related to the Participant Note,
- 2) The Interest Rate Management Plan pursuant to §8281(b)(2) of the *Debt Act*, and
- 3) The finding of the Municipal Advisor that the financial terms and conditions of the DelVal Swap Agreement were fair and reasonable as of the date of the award by DelVal, pursuant to §8281(e)(5) of the *Debt Act*.

**SECTION 6. PLEDGE OF THE FULL FAITH, CREDIT, AND TAXING POWER**

The Participant hereby covenants to:

- 1) Include all payments of Loan Interest and Loan Principal payable under the Loan Agreement and the Participant Note in the budget of the fiscal year in which such amounts are due and payable,
- 2) Appropriate such amounts from its taxes and other general revenues, and



- 3) Pay, or cause to be paid, punctually and duly, such amounts that are due and payable under the Participant Note and the Loan Agreement on the dates, at the places, and in the manner stated in the Participant Note and the Loan Agreement.

For such budgeting, appropriation, and payment, the Participant irrevocably pledges its full faith, credit, and taxing power. As provided by the *Debt Act*, this covenant shall be specifically enforceable.

#### **SECTION 7. OBLIGATIONS OF THE PARTICIPANT RELATED TO THE QUALIFIED INTEREST RATE MANAGEMENT AGREEMENT**

The Participant's obligations related to the Qualified Interest Rate Management Agreement are set forth in the Loan Agreement. In accordance with §8281 of the *Debt Act*:

- 1) The Participant pledges its full faith, credit, and taxing power to make any periodic scheduled payments due and payable under the DeVal Swap Agreement related to the Participant Note and Loan Agreement (the "Periodic Payments"). The Participant covenants to (a) include all Periodic Payments in the budget of the fiscal year in which such amounts are due and payable, (b) appropriate such amounts from its taxes and other general revenues, and (c) pay, or cause to be paid, punctually and duly, such amounts that are due and payable on the dates, at the places, and in the manner stated in the Participant Note and the Loan Agreement. As provided by the *Debt Act*, this covenant shall be specifically enforceable.
- 2) The notional amount of the DeVal Swap Agreement related to the Participant Note is equal to the outstanding principal amount of the Participant Note, initially \$950,000.
- 3) The Participant's obligations under the DeVal Swap Agreement end when the Participant repays or prepays the amounts outstanding under the Participant Note and the Loan Agreement. The scheduled term of the Participant's obligations related to the DeVal Swap Agreement ends on October 25, 2030.
- 4) The Participant pledges to budget, appropriate, and pay any termination payment due and payable under the DeVal Swap Agreement related to the Participant Note and Loan Agreement (the "Termination Charge"). The Participant covenants to (a) include any Termination Charge in the budget of the fiscal year in which such amounts are due

and payable, (b) appropriate such amounts from its taxes and other general revenues, and (c) pay, or cause to be paid, punctually and duly, such amounts that are due and payable on the dates, at the places, and in the manner stated in the Participant Note and the Loan Agreement. The Participant's obligations to make Periodic Payments are senior to any obligation for a Termination Charge.

- 5) The maximum annual Periodic Payments, not including any Termination Charge, shall not exceed the maximum annual debt service payments authorized for the Participant Note. The maximum Loan Rate under the Loan Agreement and the maximum floating rate payable under the DelVal Swap Agreement is 15%.

**SECTION 8. APPOINTMENT OF SINKING FUND DEPOSITORY AND CREATION OF SINKING FUND**

Pursuant to §8221 of the *Debt Act*, the Council hereby appoints Wells Fargo Bank, N.A. (the "Bank"), or its successors or assigns, as the Sinking Fund Depository for the Participant Note, and the Council hereby irrevocably creates and establishes a sinking fund (the "Sinking Fund") to be used exclusively for the repayment of the Participant Note. The County shall deposit into the Sinking Fund sufficient amounts for debt service payments on the Participant Note no later than the date upon which such payments shall become due. The Bank shall maintain a separate account for the Sinking Fund until the Participant Note is paid in full. The Bank shall, as and when said payments are due, without further action by the County, withdraw available monies in the Sinking Fund and apply said monies to payment of Loan Interest on and Loan Principal of the Participant Note. The Council hereby authorizes and directs the Authorized Officers to contract with the Bank, by the execution of the Loan Agreement, to serve as the Sinking Fund Depository and paying agent for the Participant Note.

**SECTION 9. AUTHORIZATION TO SUBMIT STATEMENTS TO THE DEPARTMENT OF COMMUNITY AND ECONOMIC DEVELOPMENT**

The Council hereby authorizes and directs the Authorized Officers to prepare and submit an application for approval of the incurrence of the nonelectoral, general obligation debt evidenced by the Participant Note to DCED, including the proceedings that authorize issuance, the debt statement, and any other documents required by the *Debt Act* or DCED.

**SECTION 10. LEGAL ADVERTISEMENTS**

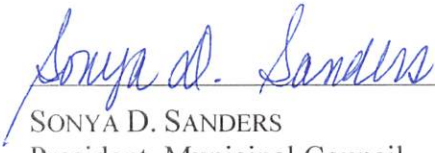
The Council hereby ratifies and directs the advertisement of a summary of this Ordinance as finally enacted, as required by the *Debt Act*, in *The Times Herald*, a newspaper of general circulation in the Municipality of Norristown, within fifteen (15) days following the date of final enactment.

**SECTION 11. CONFLICTING ORDINANCES**

All Ordinances or parts of Ordinances not in accord with this Ordinance are hereby repealed insofar as they conflict herewith.

IN WITNESS WHEREOF, we, the undersigned Authorized Officers, have hereunto set our signatures and affixed hereto the Seal of the MUNICIPALITY OF NORRISTOWN, Montgomery County, Pennsylvania.

Dated: November 6, 2019

  
SONYA D. SANDERS  
President, Municipal Council

[Seal]

ATTEST:

  
CRANDALL O. JONES  
Secretary, Municipal Council